

## **J. Scott Moore**

President, Thintri, Inc.

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## **SUMMARY**

A Ph.D. in engineering with a strong technical background, experience in a wide range of technologies and the ability to interact with professionals across many disciplines. Broad experience within the high tech industries covering a spectrum of activities including:

- Technology assessment, transfer and licensing. Negotiation with Government agencies and laboratories, universities and industrial organizations.
- Market and business intelligence. Technology editing and writing.
- Organization of conferences on emerging technologies.
- Professional and executive recruiting.
- Research in semiconductor technology and optical communications.

## **PROFESSIONAL EXPERIENCE**

### **Technology Assessment and Transfer**

- Conducted hundreds of technology assessment studies to assist in commercialization of patent portfolios for major industrial, academic and Government clients.
- Provided marketing strategy recommendations and initiated marketing activities for promising technologies.

### **Consulting**

- Performed competitive analysis of participants in a number of high technology industries
- Performed due diligence and business intelligence studies of technology firms.
- Analyzed market opportunities in a range of technologies.

### **Publishing**

- Editor/analyst and contributing author for several technology publications.
- Researched and wrote market studies on emerging technologies and trends in electronics, materials, aerospace and many other industries.
- Investigated copyright, pricing and licensing issues in digital media.

## Professional Recruiting

- Screened all Ph.D. applications to IBM in the U.S. and apprised the IBM technical community throughout the U.S. of promising candidates; coordinated recruiting for special projects.
- Investigated visa issues on behalf of IBM's Research Division; participated in IBM's successful lobbying efforts to prevent rule changes on H-1 visas; prepared formal presentation to the Federal Government.
- Recruited executives, technical professionals and software developers for established clients and agencies.

## Technology

- Served as referee for the IEEE Transactions on Electron Devices.
- Conducted theoretical research in semiconductor processes, devices and circuits.
- Conducted theoretical research in optical communications.

## EMPLOYMENT HISTORY

### **Thintri, Inc., President**

**1996 – Present**

Consulting; technology assessment; editing; market research; conference coordination.

### **Technical Insights, Inc., Englewood, NJ**

**1996 – 1997**

Editor/analyst (part time) for the Microelectronics Technology Alert and contributor to others; report writer.

### **Gemini Development Corporation, Beverly, MA**

**1995 – 1997**

Technical Recruiting Consultant

### **International Business Machines Corporation**

**1982 – 1995**

Business & Government Relations, IBM T.J. Watson Research Center,  
Yorktown Heights, NY

1993 – 1995

Ph.D. Recruiting, IBM T.J. Watson Research Center,  
Yorktown Heights, NY

1989- 1992

Computer Aided Device Design/GaAs Technology, IBM East  
Fishkill Facility, Hopewell Junction, NY.

1982 – 1988

## EDUCATION

Ph.D., Materials Engineering, Rensselaer Polytechnic Institute, Troy, NY

1981

M.S., Materials Engineering, Rensselaer Polytechnic Institute, Troy, NY

1977

B.S., Physics, Rensselaer Polytechnic Institute, Troy, NY

1974